

2025 Interim Results

A Company of Guotai Haitong Group | Stock code: 1788.HK

Hong Kong · August 2025





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Market: Hong Kong Market Outperformed despite Volatile Global Markets







- Global markets remain volatile
- Hong Kong market is performing



- Chinese-issued US dollar bonds rebounded
- Total return index of investment-grade (ACCG) bonds increased by 4%



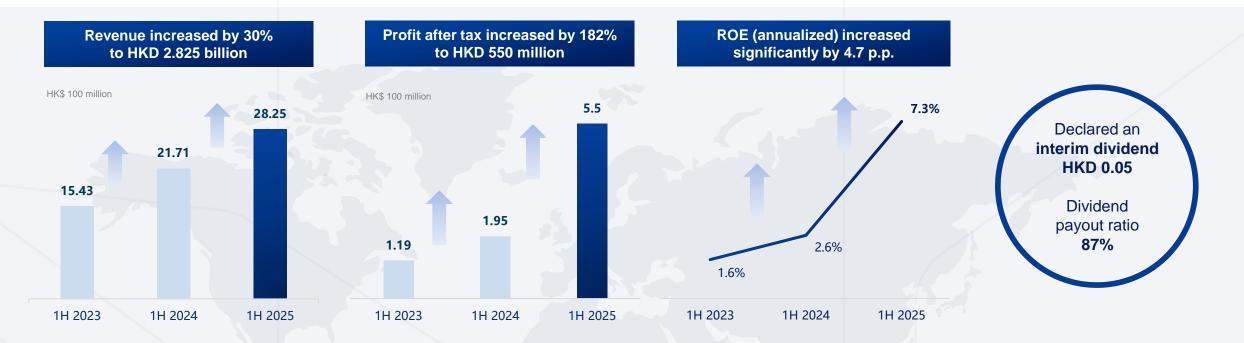
- 44 IPOs, +47% YoY
- Total capital raised: HKD 280.8 billion, +322%



· HIBOR declined rapidly

Results Overview: Hit a Record High in Interim Revenue, Maintained a High Dividend Payout Ratio





Financial Highlight

- Revenue increased by 30% to HK\$2.825 billion, setting a new mid-year record
- Net profit after tax surged by 182% to HK\$550 million
- ROE (annualized) significantly improved to 7.3%
- Declared an interim dividend of HK\$0.05 per share, with a payout ratio of 87%
- Significant increases in commission and fee income, interest income, and trading and investment income, reaching HK\$541 million, HK\$1.196 billion, and HK\$1.088 billion, respectively

Business Highlight

- Wealth management was thriving, contributing 32% of segment revenue; Hong Kong stock commission income surged 131%, outperforming the market
- Corporate finance underwriting fee income jumped 85%; ranked 1st by number of placement deals
- Ranked 1st in the market in terms of the number of lead underwriting projects for Chinese-issued offshore bonds; ranked 1st among Chinese securities firms in terms of total lead underwriting amount
- Ranked 1st among Chinese brokerages by total on-exchange derivatives turnover on HKEX
- Cross-boundary Wealth Management Connect 2.0 product pool continues to expand; Junhong Global APP keeps upgrading to enable global asset allocation
- MSCI ESG rating: A; carbon neutrality at the operational level for the third consecutive year



2025 Interim Results Financial Review

Revenue Analysis | Balance Sheet | Liquidity Management
Investor Return | Credit Ratings



Revenue Analysis



Commission and Fee

HKD'000	1H 2025	1H 2024	YOY¹
Brokerage	323,171	221,717	46%
- Commission income from the Hong Kong stock market	121,056	52,480	131%
Corporate finance underwriting commission	164,992	89,206	85%
- ECM	65,845	16,784	292%
- DCM	99,147	72,423	37%
Consultancy and financial advisory	29,597	25,873	14%
Asset management fee and performance fee	17,480	8,312	110%
Financial products (Handling fee)	5,905	13,403	-56%
Total	541,145	358,511	51%

Trading and Investments

Total	1,087,929	717,407	52%
Financial products	556,745	563,971	-1%
Investment in securities (Mark-to-market)	531,184	153,436	246%
HKD'000	1H 2025	1H 2024	YOY ¹

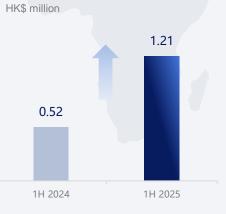
Interest

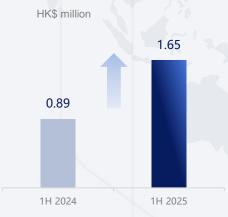
HKD'000	1H 2025	1H 2024	YOY¹
Customers	215,588	226,005	-5%
Banks	367,071	652,203	-36%
Other financial institutions	303,927	41,021	159%
Fixed income securities investment	309,384	175,775	76%
Total	1,195,970	1,095,004	9%

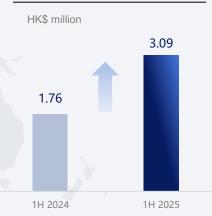
Hong Kong stock commission Outperforming the Market



Interest income from fixed income securities Surged



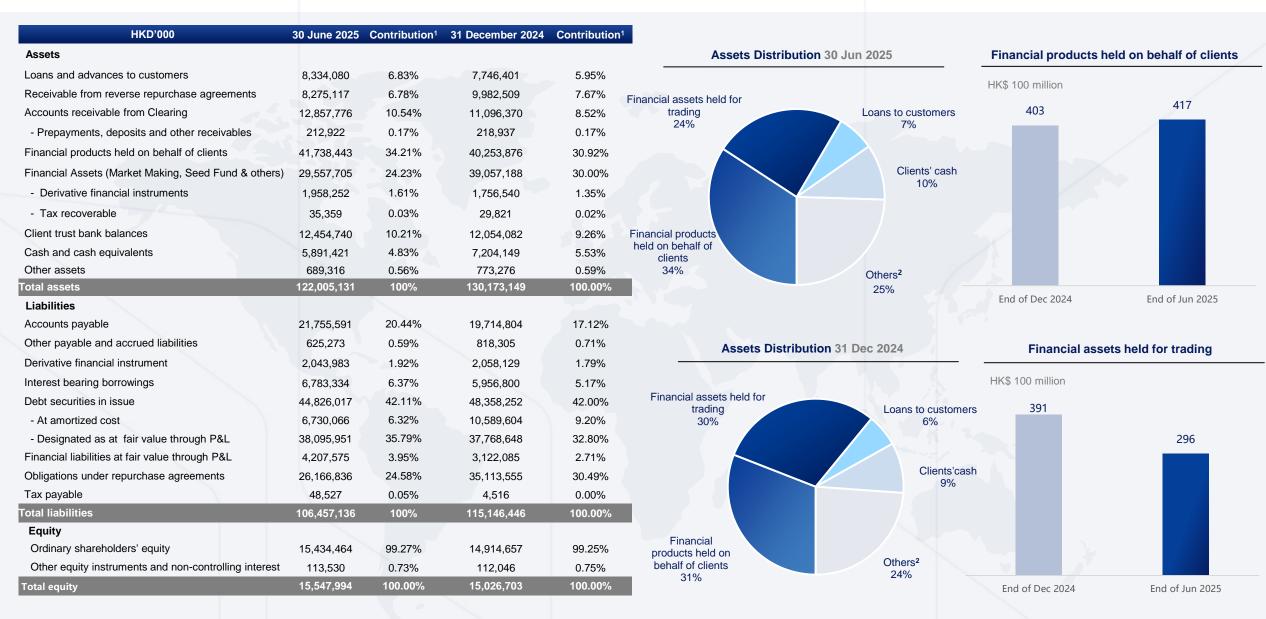




Note: 1. Rounded

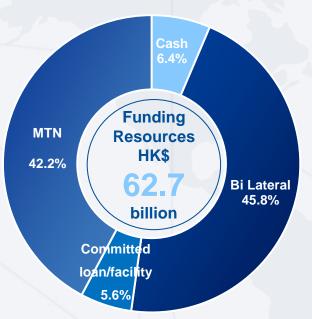
Balance Sheet







Funding Sources



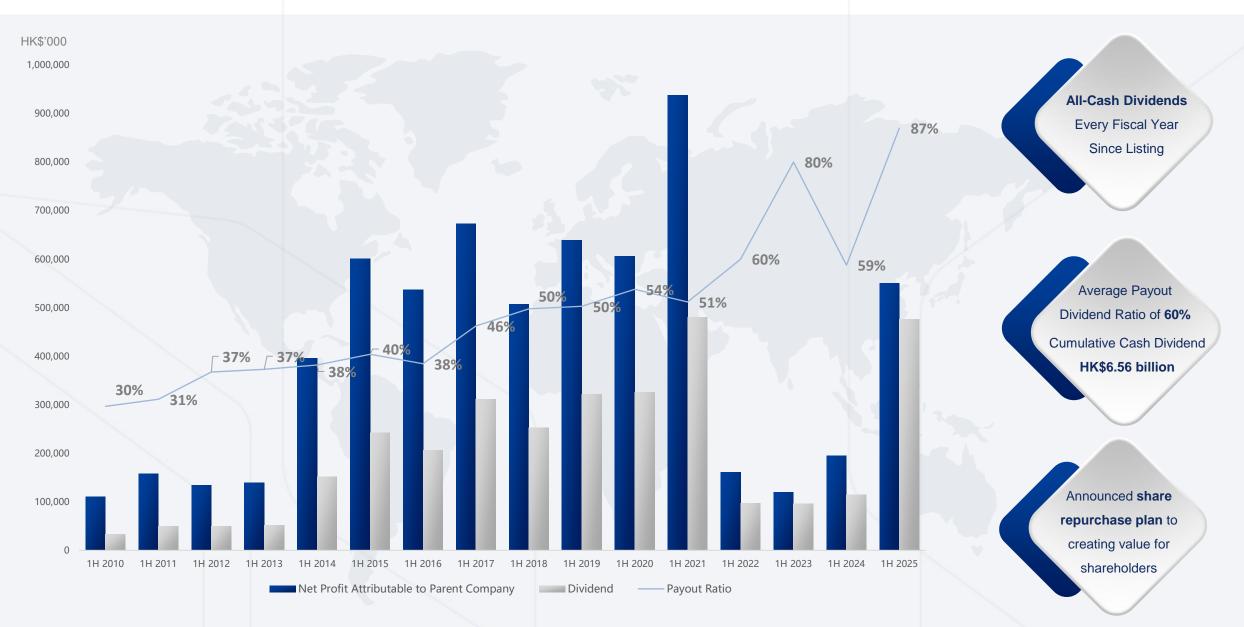
As of 30 June 202:

Banking Facilities

HK\$ million	30 June 2025	31 December 2024	Change
Total banking facilities	41,232	38,682	6.59%
Bank loans utilized	6,737	5,901	14.17%
Available outstanding banking facilities	34,495	32,781	5.23%
Utilization ratio	16%	15%	6.67%

Investor Return: Investor-oriented Approach, All-Cash Dividends Since Listing, Share Repurchase Plan





Credit Ratings: 10 Consecutive Years' First Tier Among Chinese Financial Institutions in Hong Kong



Milestones of Credit Ratings

August 2025: Moody's reaffirmed the company's Baa2 long-term issuer rating with a stable outlook

September 2024: Moody's reaffirmed the Company's "Baa2" long-term issuer credit rating with a "Stable" outlook

June 2024: S&P reaffirmed the Company's "BBB+" investment grade rating (long-term issuer rating), with the outlook remaining "stable"

October 2023: Moody's reaffirmed the Company's "Baa2" long-term issuer credit rating with a "Stable" outlook

August 2023: S&P reaffirmed the Company's "BBB+" investment grade rating (long-term issuer rating), with the outlook remaining "stable"

2022: S&P and Moody's reaffirmed the Company's investment grade credit ratings BBB+ and Baa2. with a "Stable" outlook

2021: S&P and Moody's reaffirmed the Company's investment grade credit ratings BBB+ and Baa2, with a "Stable" outlook

2020: S&P and Moody's reaffirmed the Company's investment grade credit ratings BBB+ and Baa2, with a "Stable" outlook

July 2019: S&P and Moody's reaffirmed the Company's investment grade credit ratings BBB+ and Baa2, with a "Stable" outlook

June 2017: S&P's rating upgraded to BBB+

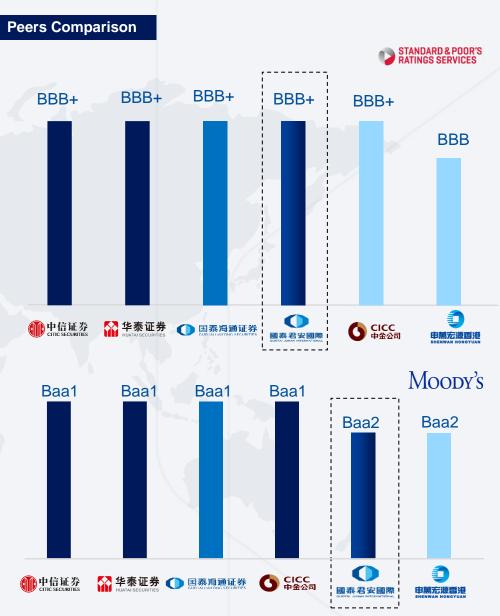
April 2017: S&P's included Company in a Positive observation list

February 2017: Moody's raised the long-term issuer rating outlook to Stable

September 2016: Moody's first assigned "Baa2" and Prime-2 short-term issuer rating

August 2016: S&P's first assigned "BBB" long-term and A-2 short term issuer rating

STANDARD & POOR'S RATINGS SERVICES Moody's STANDARD & POOR'S RATINGS SERVICES Moody's STANDARD & POOR'S RATINGS SERVICES Moody's Moody's Moody's STANDARD & POOR'S RATINGS SERVICES Moody's STANDARD & POOR'S RATINGS SERVICES STANDARD & POOR'S RATINGS SERVICES Moody's Moody's STANDARD & POOR'S RATINGS SERVICES











Diversified Products and Services

Coordinated development across equities, bonds, funds, derivatives and other products

- Family Office: First Chinese securities firm to provide systematic services to family office clients; 113 external asset management partners; 171 terminal accounts implemented
- Investment-Grade Bond Fund: Class A (Distribution HKD) delivered annualized return of 9.28%, among the top performers versus Chinese peers
- Money Market Fund: USD Money Market Fund Class A2 achieved annualized yield of 4.53%, firmly in the first-tier of comparable products
- HKEX Integrated Fund Platform: One of the first distributors on the HKEX Integrated Fund Platform
- New Capital Investment Entrant Scheme: Three affiliated funds included in the Hong Kong government's New Capital Investment Entrant Scheme
- **ESOP Services:** Providing holistic equity incentive solutions for listed-company clients
- Bond Connect Offshore RMB Repo: Among the first batch to participate on Day 1 in Bond Connect (Northbound) offshore RMB repo transactions







Cross-boundary Wealth Management Connect 2.0

Pioneer overseas broker for one-stop Wealth Management Connect services

Guotai Junan International Southbound Connect Product Pool

Curated based on Guotai Junan International's overseas fund IRR evaluation standards and quantitative criteria, the pool features hundreds of medium- to- low-risk funds and bond products.

It supports subscriptions in 14 currencies—including HKD, USD, RMB, and newly added major currencies like EUR, JPY, and AUD, as well as emerging market currencies.

- Designed to offer eligible investors in the Greater Bay Area a more flexible and diversified cross-border wealth management channel.
- Investors can dynamically adjust their portfolios in response to global macroeconomic trends and currency fluctuations

Digital Transformation

Junhong Global App continues to upgrade

- Junhong Global App continues to upgrade, and supports trading across 16 global markets
- Offers over 200 fund products and categories tailored to diverse investor preferences.
- Investor education initiatives and short-form videos have been launched to enrich the wealth management ecosystem.
- In H1 2025, active user volume surged 1.45 times YOY.



Full-Cycle Corporate Finance: Building an Extensive and Full-Cycle Corporate Finance Services Chain



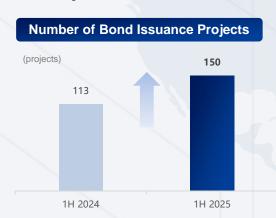


Bond Underwriting Services

- In the first half of 2025, a total of 150 bond issuance projects were completed, up 33%; The total issuance scale was approximately HK\$258.8 billion, up 38%
- · According to DMI Chinese-funded offshore bond underwriting chart (lead underwriter) in the first half of 2025: The Company ranked:

1st among Chinese securities firms and 1st in the market in terms of number of projects

1st among Chinese securities firms and 4th in the market in terms of total lead underwriting amount



Total Scale of Bond Issuance (HK\$ billion) 258.8 187.7 1H 2024 1H 2025

Key Projects:



- State-owned Enterprises -

Shanghai Construction Group US\$600m

Sustainable Bond



- Industry -

China Honggiao Group US\$270m

Bond Issuance



- Urban Investment -

Guangzhou Science City Investment US\$400m

Bond Issuance



- Real Estate -

Greentown China US\$500m

Bond Issuance



Equity Financing Services

- · Completed the Contemporary Amperex IPO project in Hong Kong as joint global coordinator and joint bookrunner
- Facilitated 18 companies to successfully submit their Main Board listing applications to the Stock Exchange (excluding confidential submissions)
- As the placing agent, also underwrote 12 Hong Kong secondary offering projects, ranking the first in the market in terms of number of projects
- Continued to provide financial advisory and compliance advisory services to nearly 20 companies
- **Key Projects:**



Joint global coordinator, joint bookrunner Underwriting scale of HK\$35.6 billion



Joint overall coordinator and placing Agent Completion of two placings



Joint overall coordinator and placing agent Completion of two placings



Offshore financial advisor A share issuance of RMB120 billion



Advantages of Cooperation with Headquarter, and **Integration of Domestic and Overseas Capabilities**



"Professional + Collaborative" comprehensive services



Building an extensive and fullcycle corporate finance services chain



Focusing on new energy, robotics, and autonomous vehicles and other key industry sectors



"Domestic + Overseas" integrated operations

High-Quality Institutional Services: Professional, Diversified and Comprehensive Institutional Client Service Platform





Highly Customized Solutions

- · Continuously provided comprehensive cross-border, cross-asset, and cross-market products and trading services to all classes of institutional investors, constantly enriching its product matrix and expanding the scope of trading coverage
- As a key issuer and market maker of HKEX Exchange-Traded Derivatives, achieved a total on-exchange derivatives trading volume of approximately HKD 145.8 billion in 1H 2025, ranking the 1st among Chinese securities firms
- Awarded the "Exchange Traded Products Awards Top Breakthrough Broker" by the Stock Exchange



Extensive Expertise in the Chinese Market

- . Closely collaborated with parent company, Guotai Haitong, to integrate the resources, channels, and expertise of both parties in domestic and overseas markets, thus providing a one-stop, seamlessly connected cross-border financial service experience for institutional clients
- As of 30 June, the scale financial product business reached HKD 41.74 billion, an increase of 4% as compared to that as at the end of 2024
- In 1H 2025, the Group was among the first to participate in Bond Connect (Northbound) offshore RMB-denominated bond repo business



Different risk appetites

Yield enhancement Capital protection Participation Leverage



Comprehensive service for cross-border transactions

SH-HK Stock Connect SZ-HK Stock Connect **Bond Connect** Swap Connect TRS



Various structured notes

Participant Notes Leverage Notes **Equity Linked Notes** Accumulative / Put Equity Option Contracts



Leading credit rating as long-term issuer

BBB+ from S&P Baa2 from Moody's



Trustworthy team

Integrity, Diligence Accountability

Featured Regional Collaboration: Rooted in Hong Kong, Expanding into Southeast Asia, Serving Global Markets

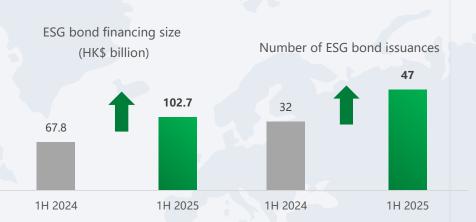






Accelerating the Development of Green Financial Service Capabilities

- In 1H2025, 47 ESG bond projects were completed, representing a year-on-year increase of 47%, with a total issuance size of approximately HKD102.7 billion, a year-on-year increase of 51%
- · Served as ESG advisor for 10 ESG bond projects, including 7 projects as sole ESG advisor
- DMI ESG bond lead underwriting amount ranked the 1st among Chinese securities firms



CATI



Joint Global Coordinator, Joint Bookrunners Underwriting scale of approximately HKD35.6 billion

The first A+H share of new energy battery cathode materials IPO in 2024, placing in 2025





Joint Global Coordinator, Sole Green Structuring Advisor USD250 million green bonds

Joint Global Coordinator

USD500 million blue sustainable development bonds

ESG Ratings

- MSCI ESG rating A
- S&P Global ESG Score surpassed 84% of peers globally
- Wind ESG rating A
- SynTao Green Finance ESG rating A

ESG Commitment

- Parent company GTHT (including its subsidiary GTJAI) became a signatory of PRI
- Maintaining membership of UN Global Compact for 5 consecutive years as the first Chinese securities firm in Hong Kong

Carbon Neutrality

In terms of operation, persisting in energy conservation and emission reduction, the Group successfully offset its carbon emissions in 2024 by purchasing carbon credit assets, achieving carbon neutrality at the operational level for the third consecutive

















Appendix

Appendix

2025 Interim Results

Organizational Structure | Milestone | Market Capitalisation Management and Shareholder Structure |

Awards | Licenses







【 国泰海通证券 A Strong and Well-Capitalized Parent Company:

Guotai Haitong Securities (Stock Code: 601211.SH / 2611.HK), the controlling shareholder of the GTJAI, was established in 2025 through the merger of Guotai Junan and Haitong Securities. It stands as a long-term, sustainable, and comprehensively leading integrated financial services provider in China's capital markets. Based on 2024 data, the Company holds total assets of RMB 1.73 trillion and net assets of RMB 342.9 billion, ranking first in the industry in terms of capital strength. With a robust client base and a nationwide network of branches across 31 provinces, municipalities, and autonomous regions, its service coverage extends to 17 countries and regions worldwide. The company has built a comprehensive financial service system encompassing securities and futures brokerage, investment banking, proprietary trading, equity and FICC trading, credit business, asset management, public fund management, private equity investment, alternative investments, and international business. It is accelerating its transformation into a world-class investment bank with global competitiveness and market leadership.

Milestone: Seized the Opportunities and Created Values for Shareholders





Phase I **Brokerage Established Foundation**

- Leading position in online trading for HK and US stock market
- One single account to trade on global stock market

Phase II Corporate Finance Ranked Top

- Competitive in the China offshore US dollar bonds underwriting and market making
- Prudent risk appetite

Phase III Risk Management Created Value

- Target on risk adjusted return
- Quality balance sheet with healthy leverage ratio to achieve higher ROE

Phase IV Era of Wealth Management

- · Wealth management customer custody AUM increased significantly
- Build high-quality balance sheet

to offer comprehensive digital asset-related trading services

- Issued of the first public offering Chinese securities company
- the operational level for three

Phase V Leading Digital development of Financial Industry

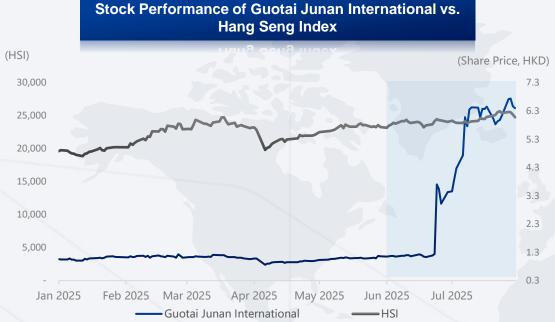
- Establish diversified wealth management channels for investors
- Promote the deep integration of traditional finance and digital assets

1993 Share capital amount HK\$31.98 million

1H 2025 Attributable net assets HK\$15.5 billion

Market Capitalization Management and Shareholder Structure





Daily Trading Volume and Market Capitalization of Guotai Junan International





Diversified Shareholder Structure

Major Shareholder



Guotai Haitong Securities is a longstanding, consistently leading integrated financial services provider in China's securities industry



Shareholders represent a variety of investment styles

Shareholders include leading global institutions from Asia-Pacific, North America, and Europe, with diverse styles such as value, hedge, and growth



Long-term funds maintain strategic allocations

Shareholders include sovereign funds from regions such as the Middle East and Norway, which maintain long-term holdings and consistently allocate to the company's stock



Southbound capital continues to increase holdings

Mainland investors are showing rising allocation interest, with shareholding proportion surging year-on-year to 14.89% as of the end of July

Awards



8th China Excellent IR Award • Best ESG	Road Show China	路演中 roadshowchina.cn	Jan 2025
 2024 Annual Institutional Awards for China Offshore Bond 2024 Best Underwriter 2024 Best ESG Underwriter 	China Securities Credit Technology Co., Ltd. Dealing Matrix International (DMI)	DM Intl.	Jan 2025
Exchange Traded Products Top Breakthrough Broker	HKEX	HKEX 香港交易所	Apr 2025
 Wind Best Investment Bank of 2024 Best Global Coordinator for Hong Kong IPOs Best Hong Kong Stock Refinancing Underwriter 	Wind	Win.d	May 2025
 15th Asian Excellence Award Best Investor Relations Company Award Sustainable Asia Award QI Haiying Asia's Best CEO Zhang Xueming Asia's Best CFO 	Corporate Governance Asia	Corporate Gövernände Asia	Jun 2025
Best Companies to Work for in Asia 2025 • Best Companies to Work for in Asia • Most Caring Company Award	HR ASIA	HR Asia	Jun 2025
 Green and Sustainable Contribution Grand Award Gold Award in the Pilot Program for Sustainability- Related Financial Disclosures 	HKQAA	HKQAA HONG KONG QUALITY ASSURANCE AGENCY 香港品質保證局	Jun 2025
Jinge Award • ESG Excellent IR Team	Gelonghui	一 格隆に	Jul 2025

Licenses



Issued by the Securities and Futures Commission of Hong Kong

- ✓ Type 1 (Dealing in securities) (1 April 2003)
- ✓ Type 2 (Dealing in futures contracts) (1 April 2003)
- ✓ Type 3 (Leveraged foreign exchange trading) (21 October 2010)
- √ Type 4 (Advising on securities) (1 April 2003)
- √ Type 5 (Advising on futures contracts) (26 November 2010)
- ✓ Type 6 (Advising on corporate finance) (1 April 2003)
- ✓ Type 9 (Asset management) (1 April 2003)
- ✓ Custodian of Open-ended Fund Companies (30 June 2022)
- ✓ Introducing Clients to Virtual Asset Trading Platform Operators (5 December 2024)
- ✓ Providing Virtual Asset Dealing Services (24 June 2025)

Issued by The Stock Exchange of Hong Kong Limited

- ✓ Exchange Trading Right Certificate (3 July 2000)
- ✓ Exchange Participant Certificate (13 August 2001)
- √ Market Maker of Stock Options (2 October 2019)
- ✓ Hong Kong Listed Structured Products Issuer (31 October 2019)
- ✓ China Connect Exchange Participant (10 November 2014)
- ✓ HKD-RMB Dual Counter Market Maker (19 June 2023)
- ✓ Options Trading Exchange Participant

Issued by Hong Kong Securities Clearing Company Limited

- ✓ Direct Clearing Participantship
- ✓ China Connect Clearing Participants (10 November 2014)

Issued by Hong Kong Futures Exchange Limited

- ✓ Exchange Participant Certificate and Exchange Trading Right Certificate (6 March 2000)
- ✓ Futures Trader (6 March 2000)
- ✓ Product Trading Right in the Options Market (25 April 2022)

Issued by HKFE Clearing Corporation Limited

✓ HKCC Participant Certificate (6 March 2000)

Issued by Hong Kong Exchanges and Clearing Limited

- ✓ SPAC Exchange Participant (17 March 2022)
- ✓ Integrated Fund Platform Distributor (3 July 2025)

Issued by The SEHK Options Clearing House Limited

✓ Direct Clearing Participantship

Issued by Insurance Authority

 Licensed Insurance Brokerage Company's General and Long Term Business (including related long term insurance membership) (23 September 2019)

Issued by Mandatory Provident Fund Schemes Authority

✓ Principal Intermediary (20 December 2012)

Issued by China Securities Regulatory Commission

- ✓ Qualified Foreign Institutional Investors (21 February 2013)
- ✓ Permit for Securities and Futures Operation Business (22 December 2017)

Issued by the Shanghai Headquarters of the People's Bank of China

✓ China Interbank Bond Market Participant (2021)

Issued by the People's Bank of China and the Hong Kong Monetary Authority

- ✓ Northbound Trading Approved Investors (2 April 2018)
- ✓ Northbound Swap Connect Overseas Institutional Investors (15 May 2023)
- Southbound Trading under Bond Connect market makers (22 September 2023)

Issued by the People's Bank of China, the National Financial Regulatory Administration, the China Securities Regulatory Commission, the Hong Kong Monetary Authority and the Hong Kong Securities and Futures Commission

✓ Participation in the Cross-boundary Wealth Management Connect Scheme (Southbound and Northbound) (1 November 2024)

Issued by Monetary Authority of Singapore

- ✓ License for Capital Market Services (Fund Management) (7 July 2020)
- ✓ Capital Markets Services License Dealing in Capital Markets Products Securities (13 February 2018)
- ✓ Capital Markets Services License Dealing in Capital Markets Products Collective Investment Schemes (20 September 2023)
- ✓ Exempt Financial Adviser Investment Products: Securities (18 April 2023)
- ✓ Exempt Financial Adviser Collective Investment Schemes (16 January 2024)

Issued by State Securities Commission of Vietnam

- ✓ Securities Brokerage & Proprietary Trading & Securities Investment Consultancy & Securities Depository Services (28 August 2007)
- ✓ Securities Underwriting Services (22 November 2021)
- ✓ Public Exchange Traded Fund Distribution Certificate (8 August 2023)
- ✓ System Qualification and Transaction Eligibility for Corporate Private Placement Bond Matching Services (2 April 2025)

Issued by the Monetary and Foreign Exchange Authority of Macao

 Obtain license to provide securities trading, wealth management and financing services arising from investment in financial instruments (7 March 2023)

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This presentation and subsequent discussions may contain forward-looking statements that involve risks and uncertainties. These statements are generally indicated by the use of forward-looking terminology such as such as "will," "expects," "anticipates," "future," "intends," "plans," "believes," "estimates," "potential," "continue," "ongoing," "targets," "guidance" or may be expressed as being the results of actions that may or are expected to occur in the future. In addition, statements that are not historical facts, including statements about GTJAI's strategies and business plans, GTJAI's beliefs, expectations and guidance regarding the growth of its business and its revenue, the business outlook and quotations from management in this presentation, as well as GTJAI's strategic and operational plans, are or contain forward-looking statements.

Forward-looking statements involve inherent risks and uncertainties. A number of factors could cause actual results to differ materially from those contained in any forward-looking statement, including but not limited to the following: GTJAl's expected revenue growth and ability to maintain or grow its revenue or business; fluctuations in general economic and business conditions globally; uncertainties arising from competition among countries and geopolitical tensions; changes in laws, regulations and regulatory environment that affect GTJAl's business operations; risks associated with the performance of our business partners; privacy and data protection regulations and concerns.

All information provided in this presentation is as of the date of this presentation and are based on assumptions that we believe to be reasonable as of this date, and GTJAI does not undertake any obligation to update any forward-looking statement, except as required under applicable law.





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